

SERVICE TRUCKING, INC.

MAILING ADDRESS: POST OFFICE BOX 188 • EUSTIS, FL 32727-0188
(352) 357-1300 • U.S. (800) 899-1300 • FAX (352) 357-6181

January 6, 2023

Mr. Greg Vaday
U.S. Economic Development Agency, Atlanta Region
402 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

Dear Mr. Vaday,

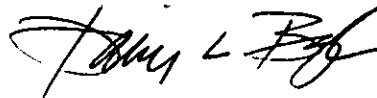
This letter is to confirm that Service Trucking, Inc. is a beneficiary of the proposed project being submitted by Lake-Sumter State College to the U.S. Economic Development Agency's Public Works and Economic Adjustment Assistance program.

Our company experiences frequent need for more licensed CDL holders to fill our job vacancies. There is a national shortage of drivers, and our area is no exception. We are constantly looking for CDL drivers to fill our trucks. The school will provide a resource for our company to be able to hire the graduates. Our company hauls mostly refrigerated food products for the food service and grocery industries. It is critical that we hire drivers to provide service to restaurants, schools, hospitals and grocery stores.

The Eustis Education Center will add on the LSSC's capacity at its current training pad in Sumterville, Florida. The additional Federal & State certified Commercial Drivers License Training Center will address the backlog of applicants they see now, and help us to fill jobs that much more quickly. We expect that we will hire approximately 10-20 candidates in a one year period who get their licenses through this program.

In light of the needs in our industry, I hope you will consider their application fully and carefully.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel L. Baugh".

Daniel L. Baugh, President



ED-900B – Beneficiary Information Form

Please note: in order to be complete, this form must be signed and dated in two places, following section D and section E.

By signing this form, the beneficiary is providing an estimate of jobs and private investment that are projected as a result if the project is funded and is not a legal assurance. While the ED-900B does not create a repayment obligation if the estimates are not achieved, EDA expects the form to represent a good-faith estimate of projected impact as a result of the proposed investment. EDA carefully reviews project impacts from the ED-900B against publicly available data to gauge the reasonableness of estimates provided based on project type, geography and past work and estimates and information reported erroneously can impact the competitiveness of applications.

A. General Information

A.1. Proposed EDA Project Title:

Lead Applicant:

EDA provides competitive grant assistance to eligible public entities to support the construction of public infrastructure that helps create the competitive environment where companies can create and retain jobs and invest private capital.

This form must be completed by an authorized or corporate representative of the identified beneficiary organization whose position reflects the authority required to make these assurances (such as the authority to hire employees). Legal authorization for a corporate official may be specified in the Corporation's or LLC's formation documentation, bylaws, or similar document and under the laws governing the Virgin Islands, American Samoa, Guam and the Commonwealth of the Northern Marianas Islands. In the case of an individual executing this form as a sole proprietor or private owner, the sole proprietor's or owner's role and position must be indicated. For other circumstances, please contact your Regional Office.

A.2. Beneficiary Organization Name:

A.3. Beneficiary Organization Address:

Street 1:

Street 2:

City:

County:

State:

Province:

Country:

Zip/Postal Code:

A.4. Is the company Foreign owned or a US subsidiary of a Foreign owned company?

☐ Yes ☒ No

A.5. List the NAICS code for the beneficiary industry. NAICS codes can be identified at <https://www.census.gov/naics/>.

484230

B. Products or Services

Briefly describe the products or services your business produces or sells, and if any of these products or services are exported out of the country.

Refrigerated Trucking - Long haul

C. Estimated Impact of the EDA Investment

C.1. Complete the table below to specify the number of long-term, full time direct jobs and private investment that are estimated to be realized as a result of the proposed EDA investment. For the purposes of completing the table in this section:

- Jobs created should be a direct result of this project. For example, a water or sewer project that will service a firm and allow the firm to grow its capacity and hire 60 full-time workers. In this example, 60 would be entered in the table under jobs created.
- Jobs saved means that without this project the jobs listed would be lost. For example, a company is experiencing adverse production impacts due to ongoing disruptions to its wastewater system. If the disruptions continue, it could jeopardize the company's ability to continue operating at the location and risks 40 jobs being lost. If the proposed project would address the disruption and allow the plant to continue operating at the proposed site, then those 40 jobs would be identified as jobs saved. Please note, the current number of employees of a beneficiary should not be included as jobs saved unless there is a confirmed threat that the jobs would be lost (i.e., the company would move or close) if the project were not undertaken.
- Only long-term, full-time direct jobs should be listed in the table. Part-time jobs should be converted to full-time equivalents (sum the total part-time hours worked per week and divide by the hourly work week for full-time employees, normally 35-40 hours).
- Private Investment means the total private sector capital investment made because of the EDA investment, including investments in new plant and equipment. Do not report private sector contributions to project construction or loan fund capitalization reported above in this section.

| Jobs Created | Jobs Saved | Private Investment |
|--------------|------------|--------------------|
| 20 | 10 | \$ 6,000,000 |

C.2. Identify the basis for the estimated number of jobs that will be created or saved for your organization.

We currently have 10 open positions for drivers and another 10 drivers nearing retirement age. Being able to hire drivers from the school will help fill the positions.

C.3. Describe the type of private investment likely to be generated.

We would like to expand our current fleet by adding 20 Trucks and trailers over the next 2 years. The current Market Value for this equipment is 6 Million dollars.

C.4. Describe the timeframe associated with the jobs and private investment identified in the table above:

The new hires trained by this program will help us expand our fleet by 20 drivers over the next 2 years.

C.5. Briefly explain any other ways that this project will benefit your business or organization.

The new hires trained by this program will not only benefit our company, but the Trucking Industry as a whole. The industry is facing an aging workforce nearing retirement age. The school will be training younger drivers for the industry.

↑ training

D. Provision of Data on the EDA Investment

The Economic Development Administration (EDA) tracks job and private investment resulting from its awards. If this application results in an award, each beneficiary must provide to the successful recipient job and private investment results up to 9 years after the EDA grant award in order to assist the grantee with fulfilling these reporting requirements.

☒ Check box to indicate that your company intends to provide the recipient with information on jobs and private investment generated as a result of the EDA project.

Signature of authorized representative for the beneficiary organization

Date

Daniel L. Baugh

12/12/22

Name and title of beneficiary organization authorized representative

Name

Title

DANIEL L. BAUGH

PRESIDENT

E. Assurances by Beneficiary that is an "Other Party"

An authorized or corporate representative of any beneficiary that is considered an "Other Party" as defined below, must also sign to show that the beneficiary intends to comply with the U.S. Department of Commerce (DOC) and EDA regulations described below.

As defined at 13 C.F.R. § 302.20(b)(1), an "Other Party" is an entity that intends to create or save **15 or more permanent jobs** as a result of this EDA-supported project and is specifically named in the application as benefiting from the project or will be located in a building; port; facility; or industrial, commercial, or business park constructed or improved in whole or in part with EDA investment assistance prior to EDA's final disbursement of funds.

By submitting these assurances, the Other Party certifies that it will comply with the following requirements:

- Section 601 of Title VI of the Civil Rights Act of 1964, as amended (42 U.S.C. 2000d et seq.), and the DOC's implementing regulations at 15 C.F.R. part 8, which proscribe discrimination on the basis of race, color, or national origin.
- 42 U.S.C. 3123, 42 U.S.C. 6709, and the DOC's regulations at 15 C.F.R. part 8a, which proscribe discrimination on the basis of sex.
- Section 504 of the Rehabilitation Act of 1973 (29 U.S.C. 794), and the DOC's implementing regulations at 15 C.F.R. part 8b, which proscribe discrimination on the basis of disabilities.
- The Age Discrimination Act of 1975, as amended (42 U.S.C. 6101 et seq.), and the DOC's implementing regulations at 15 C.F.R. part 20, which proscribe discrimination on the basis of age.

Signature of authorized representative for the beneficiary ("Other Party") entity

Date



12/12/22

Name and title of beneficiary organization authorized representative

Name

DANIEL L. BAUGH

Title

President



East Central Florida Regional Planning Council

455 N. Garland Avenue, Orlando, FL 32801
Phone 407.245.0300 • Fax 407.245.0285 • www.ecfrpc.org

Tara McCue, AICP
Executive Director

February 9, 2023

Re: Lake Sumter State College Training Facility in Eustis

Dear Grant Evaluator:

In its role as East Central Florida's Economic Development District, the East Central Florida Regional Planning Council (ECFRPC) leads the development and implementation of the region's Comprehensive Economic Development Strategy (CEDS). One of the goals of the CEDS is to support the development of educational/career programs that lead to the creation of well-paying middle-skill jobs. For this reason, the ECFRPC is fully supporting the Lake-Sumter State College (LSSC) application to build a new training center in the City of Eustis.

LSSC currently operates a CDL training facility in Sumterville, Florida, which has seen a high demand because of the shortage of commercial drivers in the state. Thus, LSSC explored the possibility of opening a second facility in the Lake County area. The City of Eustis agreed to donate a four acre site to build the new facility, and the College has already received commitments from the private sector to assist in the provision of equipment necessary to train drivers and as well as to hire the program's graduates. In addition to this program, the new facility will also help to train utility line workers. While this project generally aligns with several of the CEDS goals, it very specifically correlates to the goal of increasing access to quality public goods and services.

If you have any questions or need additional information, please contact Luis Nieves-Ruiz, the ECFRPC's Economic Development Manager, at (407)245-0300 x 308 or via e-mail at luis@ecfrpc.org.

Sincerely,

Tara McCue, AICP
Executive Director

Executive Committee

Chair
Amy Lockhart
County Commissioner
Seminole County

Vice Chair
Julian Green
City Commissioner
City of Wildwood

Secretary
Peggy Choudhry
County Commissioner
Osceola County

Treasurer
Mindy Gibson
City Councilmember
City of Satellite Beach

Immediate Past Chair
Emily Bonilla
County Commissioner
Orange County

Member at Large
Doug Shields
County Commissioner
Lake County

Member at Large
Craig Curry
County Commissioner
Marion County



City of Eustis

P.O. Drawer 68 • Eustis, Florida 32727-0068 • (352) 483-5430

December 15, 2022

Greg Vaday, Economic Development Representative
Economic Development Administration
401 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

Dear Mr Vaday:

The City of Eustis enthusiastically endorses Lake Sumter State College's application for a Public Works Program grant award to construct a Commercial Drivers License (CDL) and Utility Lineworker Training Facility. We, however, are more than just fans of the project, we are an invested partner. The City of Eustis donated the four-acre parcel of land that the training facility will be built on.

The LSSC Commercial Drivers' License and Utility Lineworker Training Facility project fits within the goals of the Public Works Program, which is to enable communities to attract new industry; encourage business expansion; diversify local economies; and generate or retain long-term, private-sector jobs and investment through the acquisition or development of land and infrastructure improvements needed for the successful establishment or expansion of industrial or commercial enterprises.

The addition of the CDL Program and Utility Lineworker Training Facility in Eustis will help LSSC meet the high business demand for truck drivers and utility lineworkers, which are both in critically low supply across the nation. Filling these jobs will strengthen our businesses that rely on this talent pool, and add greater stability and growth to our local economy by keeping our supply chain moving, and making our utility power network more reliable and resilient.

To leverage the capital investment, job creation, and economic growth potential of LSSC's CDL Program and Utility Lineworker Training Facility, the City of Eustis urges your strongest consideration for this project.

Sincerely,

Michael Holland
Mayor of the City of Eustis



December 7, 2022

Mr. Greg Jones
Director of Business Development
Corporate and Professional Education
Lake Sumter State College
9501 U.S. Hwy 441
Leesburg, FL 34788-3950

RE: Economic Development Administration Grant

Dear Mr. Jones,

CareerSource Central Florida, the local workforce board for Lake, Orange, Osceola, Seminole, and Sumter counties, is pleased to support Lake Sumter State College's proposal to your agency to expand its Commercial Driver's License (CDL) training program. The expansion of this program will train much-needed talent to operate large, heavy vehicles that support the activities of the region's construction, logistics, and transportation industries

Central Florida is expecting to see a 12% increase by 2026 in the need for drivers to support the region's driver needs. Additionally, the region is expecting more than 4,000 drivers to retire soon which would compound the need for more drivers. Lake Sumter State College's program will be key to addressing this gap.

CareerSource Central Florida believes Lake Sumter State College's proposal meets regional industry expectations and will help expand the local effort in connecting residents to quality career preparation opportunities.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mimi Coenen", is written over a light blue horizontal line.

Mimi Coenen
Chief Operating Officer

careersourcecentralflorida.com
1.800.757.4598

A proud partner of the **AmericanJobCenter** network

CareerSource Central Florida is an equal opportunity employer/program.
Auxiliary aids and services are available upon request to individuals with disabilities.

All voice telephone numbers on this document may be reached by persons using
TTY/TDD equipment via 1-800-955-8771 - Voice: 1-800-955-8770.



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January 6, 2023

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U.S. Economic Development Agency, Atlanta Region
402 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

Dear Mr. Vaday,

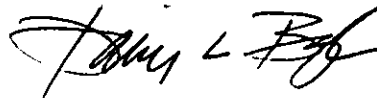
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The Eustis Education Center will add on the LSSC's capacity at its current training pad in Sumterville, Florida. The additional Federal & State certified Commercial Drivers License Training Center will address the backlog of applicants they see now, and help us to fill jobs that much more quickly. We expect that we will hire approximately 10-20 candidates in a one year period who get their licenses through this program.

In light of the needs in our industry, I hope you will consider their application fully and carefully.

Sincerely,



Daniel L. Baugh, President



Date January 4, 2023

Mr. Greg Vaday
U.S. Economic Development Agency, Atlanta Region
401 West Peachtree Street, NW,
Suite 1820
Atlanta, GA 30308-3510

Dear Mr. Vaday,

This letter is to confirm that CEMEX is a beneficiary of the proposed project being submitted by Lake-Sumter State College to the U.S. Economic Development Agency's Public Works and Economic Adjustment Assistance program.

Our company experiences frequent need for more licensed CDL holders to fill our job vacancies. There is a national shortage of drivers, and our area is no exception. CEMEX requires drivers for the delivery of our building materials which include aggregate, cement, concrete block, and ready-mix concrete. We have over 100 operations in the state of FL where we continue to need drivers to service our customers.

The Eustis Education Center will add on to LSSC's capacity at its current training pad in Sumterville, Florida. CEMEX was very proud to support the current CDL programs taking place at their Sumter Campus and continue to work with staff on hiring recent graduates from their programs. The additional Federal & State certified Commercial Drivers License Training Center will address the backlog of applicants they see now, and help us to fill jobs that much more quickly. We expect that we will hire approximately 15 candidates in a one year period who get their licenses through this program.

In light of the needs in our industry, I hope you will consider their application fully and carefully.

Sincerely,

A handwritten signature in black ink, appearing to read "Jenna Emerson", is written over the printed name and title.

Jenna Emerson
CEMEX Public Affairs FL Region
Cellular: 863-397-8910
Email: jennar.emerson@cemex.com
800 N. Magnolia Ave Suite 300
Orlando, FL. 32803

United States Senate

February 8, 2023

Greg Vaday
Economic Development Representative
Economic Development Administration
401 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

Dear Mr. Vaday:

I write in support of Lake-Sumter State College's application for an Economic Development Grant. According to Lake-Sumter State College, this proposal is vital to boost the workforce for the commercial driving and electrical lineman industries.

Lake-Sumter State College seeks to grow their current educational and training facility. According to Lake-Sumter State College, this addition will bring the number of qualified workforce professionals up to the needed industry levels.

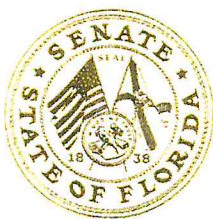
As Florida's Senator, I will always support technical and trade programs that create opportunities for Floridians to work good paying jobs and contribute to the economic development of the state. I support this request and will always fight to support Floridians. As with any taxpayer funding being awarded through grants, I encourage and expect Lake-Sumter State College to work to ensure there is a clear return on investment for taxpayers and that all goals and benchmarks are tracked, measured and accomplished.

I encourage you to support Lake-Sumter State College's application, subject to all applicable laws and regulations. Thank you for your consideration.

Sincerely,



Rick Scott
United States Senator



THE FLORIDA SENATE

Tallahassee, Florida 32399-1100

COMMITTEES:

Agriculture
Appropriations
Appropriations Committee on Criminal
and Civil Justice
Appropriations Committee on Health
and Human Services
Children, Families, and Elder Affairs
Community Affairs
Judiciary
Rules

SENATOR DENNIS BAXLEY

President Pro Tempore
13th District

December 7, 2022

EDA Grant Program
Public Works Reviewers
401 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

Dear Sir or Madam:

Please accept this letter as evidence of my full support of Lake-Sumter State College (LSSC) and the City of Eustis, Florida in their efforts to establish a Commercial Driver's License School within Lake County. The addition of this CDL program and training facility would meet a need from both the public and the private sector in providing trained drivers to fill the need for these drivers we are all now experiencing. The Executive and Legislative branches of the State of Florida are very supportive of workforce development programs designed to provide training opportunities to the citizens of Florida that allow them to acquire the skills they need to provide a better life for themselves and their families.

This proposal would bring together LSSC from the education sector, the City of Eustis from the public sector, and numerous companies from the private sector who are lining up to provide their assistance in educating and hiring the graduates from this workforce training facility. It would allow workers in our Region the opportunity to become qualified as commercial drivers and to thereby fill a huge void in this area of the workforce in our Great State and across the entire nation.

As a State Senator from this area I am honored at the chance to fully get behind the work of all involved in this public/private partnership and support the efforts to seek this EDA grant.

Sincerely,

A handwritten signature in blue ink that reads "Dennis Baxley".

Senator Dennis Baxley
Florida State Senate – District 13

DKB/mm

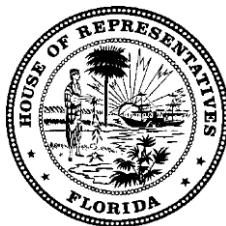
REPLY TO:

- ☐ 206 South Hwy 27/441, Lady Lake, Florida 32159 (352) 750-3133
- ☐ Senate Building, 404 South Monroe Street, Tallahassee, Florida 32399-1100 (850) 487-5013

Senate's Website: www.flsenate.gov

KATHLEEN PASSIDOMO
President of the Senate

DENNIS BAXLEY
President Pro Tempore



Representative Taylor Yarkosky

Florida House of Representatives

District 25

District Office:

16207 SR 50 Ste 401
Clermont, FL 34711

Tallahassee Office:

402 South Monroe Street
Tallahassee, FL 32399-1300

Taylor.Yarkosky@MyFloridaHouse.Gov

December 15, 2022

EDA Grant Program
Public Works Reviewers
401 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

RE: Letter of Support for Grant Application

Dear Sir or Madam:

Please accept this letter as evidence of my full support of Lake-Sumter State College (LSSC) and the City of Eustis, Florida in their efforts to establish a Commercial Driver's License School within Lake County. The addition of this CDL program and training facility would meet a need from both the public and the private sector in providing trained drivers to fill the need for these drivers we are all now experiencing. The Executive and Legislative branches of the State of Florida are very supportive of workforce development programs designed to provide training opportunities to the citizens of Florida that allow them to acquire the skills they need to provide a better life for themselves and their families.

This proposal would bring together LSSC from the education sector, the City of Eustis from the public sector, and numerous companies from the private sector who are lining up to provide their assistance in educating and hiring the graduates from this workforce training facility. It would allow workers in our Region the opportunity to become qualified as commercial drivers and to thereby fill a huge void in this area of the workforce in our Great State and across the entire nation.

As a State Representative from this area I am honored at the chance to fully get behind the efforts of all involved in this public/private partnership and support the efforts to seek this EDA grant.

Sincerely,

Representative Taylor Yarkosky
District 25, State of Florida



Florida House of Representatives

Representative Keith Truenow

District 26

District Office:

2755 South Bay Street, Unit D
Eustis, Florida 32726-6591
(352) 742-6275
(352) 742-6277 (fax)

Tallahassee Office:

317 The Capitol
402 South Monroe Street
Tallahassee, FL 32399
(850) 717-5026

December 7th, 2022

EDA Grant Program
Public Works Reviewers
401 West Peachtree Street, NW
Suite 1820
Atlanta, GA 30308-3510

RE: Letter of Support for Grant Application

Dear Sir or Madam,

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Sincerely,

A handwritten signature in blue ink that reads "Keith Truenow".

Representative Keith Truenow
District 26, State of Florida

**Chair of Criminal Justice Subcommittee, Judiciary Committee, Infrastructure Strategies Committee,
Agriculture, Conservation, & Resiliency Subcommittee, Constitutional Rights, Rule of Law &
Government Operations Subcommittee, Agriculture & Natural Resources Appropriations Subcommittee**